

# Warum Backup nicht ausreicht um sich von einer Ransomware-Attacke zu erholen

22.06.22

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**Zerto**

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# The state of cyber

Trends and challenges



Cybercrime to reach  
**\$10.5 trillion**  
by 2025<sup>1</sup>



Ransomware  
to cost world economy  
**\$20 billion**  
in 2021<sup>1</sup>



Cybercrime to grow  
**15% YoY**  
for next 5 years<sup>1</sup>



Of organizations  
**80% rank**  
cyber risk as a top-five concern



Ransomware  
is the fastest growing cybercrime  
A business will fall victim to a  
ransomware attack every  
**11 seconds**

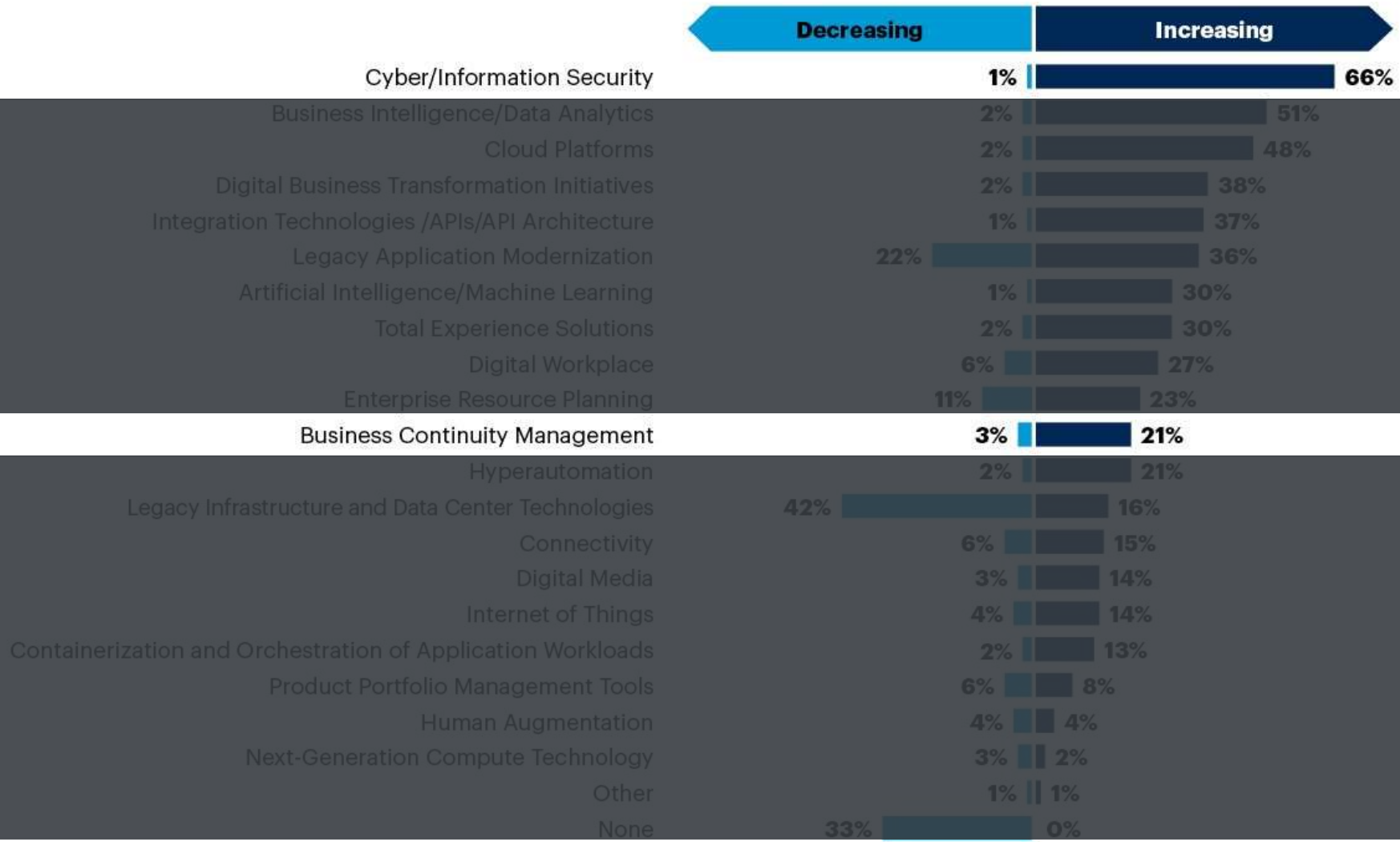


**52%**  
of breaches  
involve hacking

# Technology Investment Plans

## Percentage of Respondents

Source: 2022 Gartner CIO and Technology Executive Survey







It's not a matter of if, but when.

Ransomware has become a  
board level challenge.





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# UNPLANNED DOWNTIME

## PAIN POINT #1

**23 days**

average disruption period of an attack

**\$250k/hour**

average cost of downtime



Last Backup



Standard Operations

Downtime

technical recovery of systems and data

recovery of applications

Standard Operations

RPO

RTO

WRT

MTD

**Zerto**

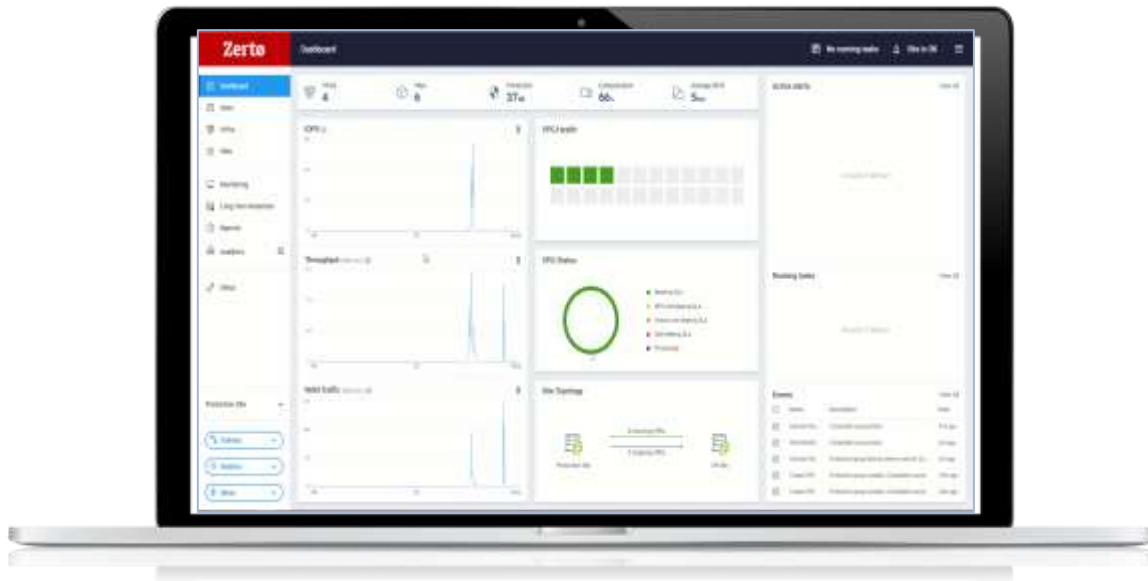
a Hewlett Packard  
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Putting 1.000s of components together costs an incredible amount of time





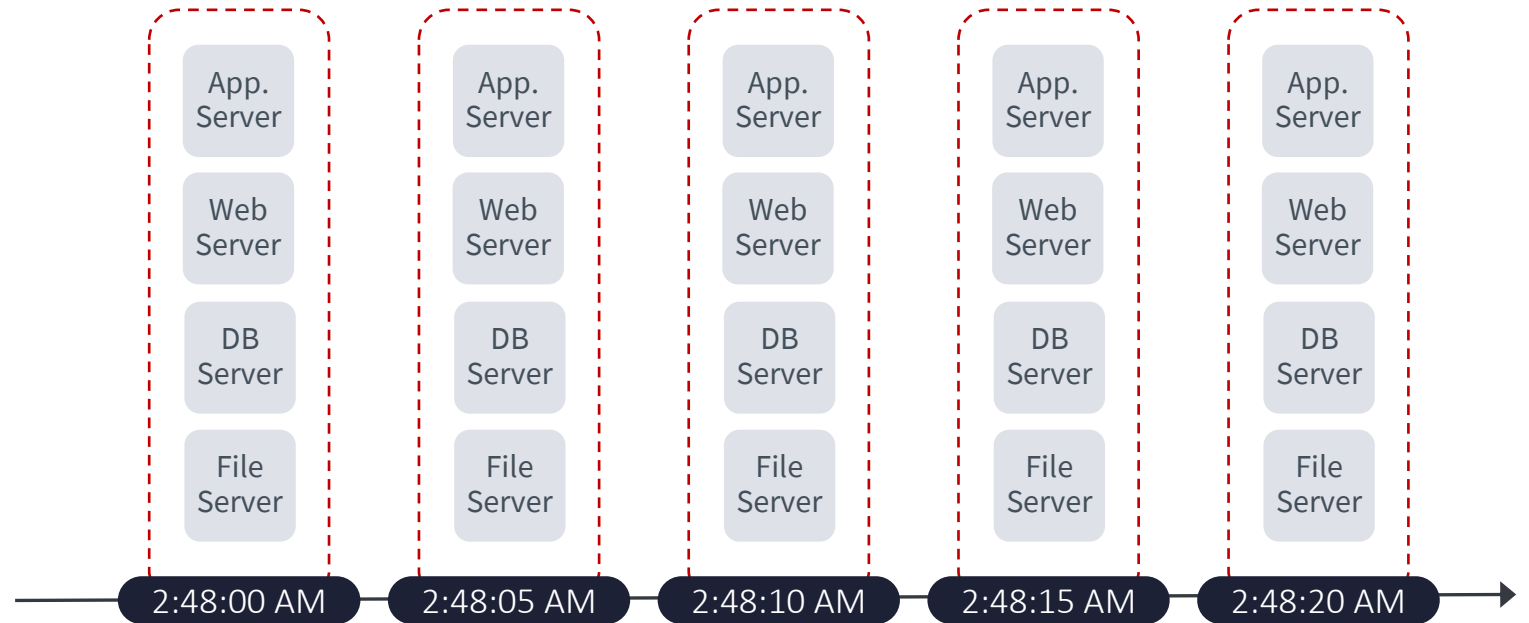


## #1 - RESUME OPERATIONS AT SCALE, IN MINUTES

- Easy recovery of sites, applications, VMs, and files with journaling technology
- Application-centric recovery with VPGs
- 3-click failover
- Scale-out architecture

# APP-CENTRIC RECOVERY

- ▶ Write order fidelity across entire multi-VM application stack
- ▶ No staggered backup windows



Applications recovered as a single entity



# DATA LOSS

## PAIN POINT #2

Legacy backup brings inherent data loss

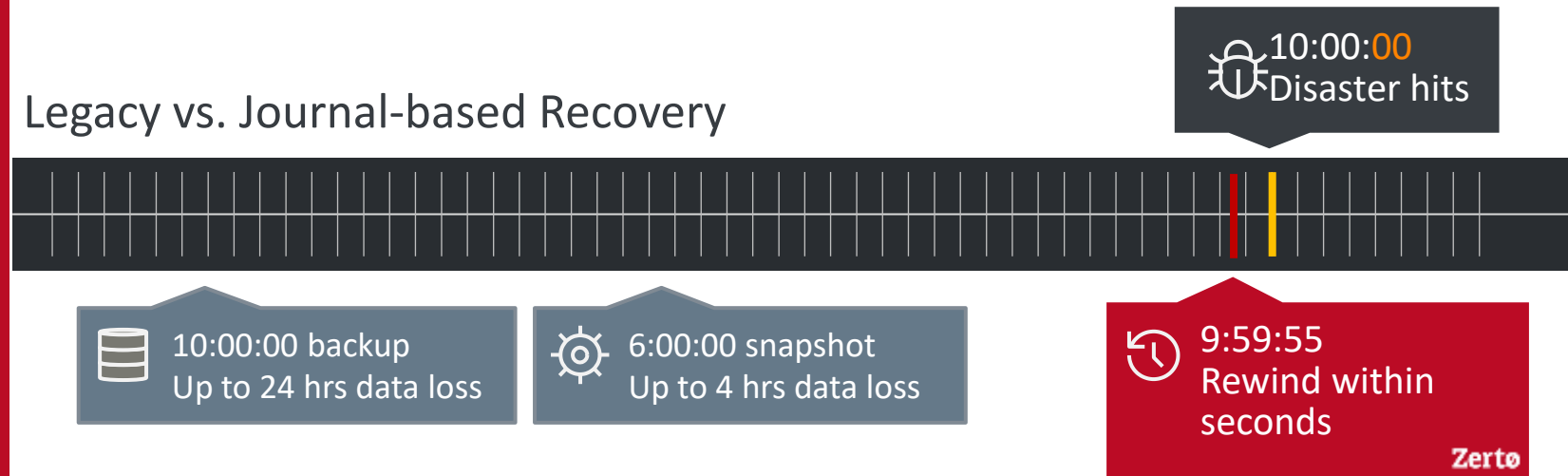


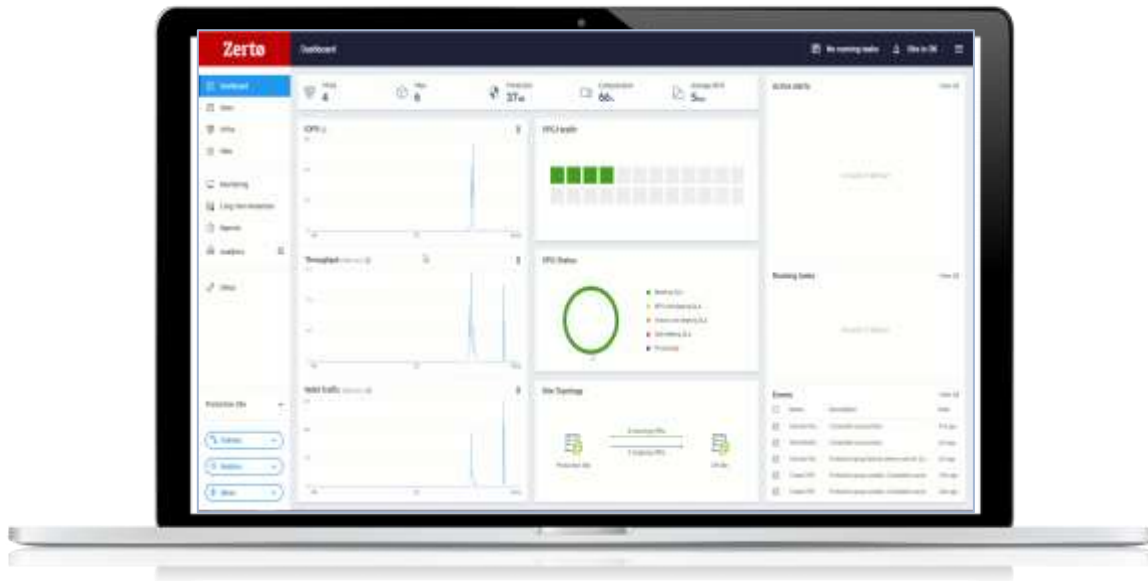


# GRANULAR POINT-IN-TIME RECOVERY WITH THE ZERTO JOURNAL

- ▶ Recover in minutes to seconds before an attack or disruption
- ▶ Fastest RPOs and RTOs
- ▶ Neutralize ransomware threats

## Legacy vs. Journal-based Recovery





## #2 - RECOVER TO A STATE, SECONDS BEFORE AN ATTACK

- Always-on replication (RPOs of seconds)
- Journaling technology
- Application Consistency

# LENGTHY, DISRUPTIVE TESTING

## PAIN POINT #3

- Testing is disruptive
- Most organizations test yearly
- Large administrative overhead
- Challenges with testing (post-ransomware attack)





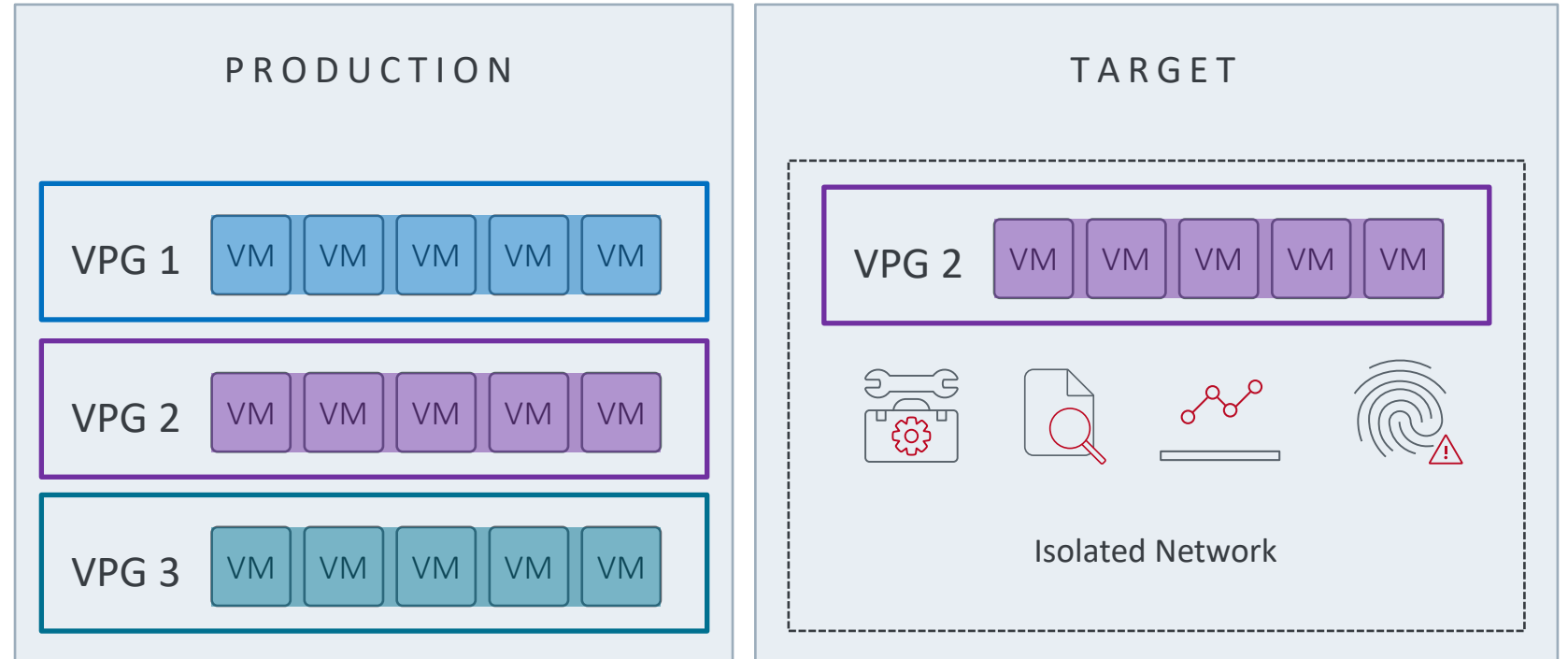


### #3 - DE-RISK YOUR RECOVERY WITH INSTANT, NON-DISRUPTIVE TESTING

- Non-disruptive testing
- Only a few clicks
- Automated reporting
- Data forensics (post-attack testing)

# On-Demand Application Sandbox

1. Zerto is replicating and protecting your production environment
2. Initiate a Test-workflow on the applications or servers you want to create the sandbox for.
3. Use the sandbox for things like:
  - Patch Testing
  - Vulnerability Scanning
  - Data Analytics
  - Data Forensics



# TIME, MONEY, REPUTATION AND RESOURCES

## PAIN POINT #4

- Installation, configuration, and management
- Recovery
- Testing
- Forensics

**IT'S ABOUT  
CONFIDENCE**



## Proactive Prevention and Preparation

## Reactive Response and Recovery



- Prepare with best practices and training
- Plan with the right recovery solution in place

- Prepared: Recovery in minutes/hours
- Unprepared: Days/weeks or not at all

# Data Protection Landscape

## DISASTER RECOVERY



T1-2 Apps  
Low RPO  
Ransomware Recovery  
Performance Optimized  
Hybrid Recovery

You need both

## BACKUP



All Apps  
Average RPO  
Last Resort Recovery  
Cost Optimized  
Immutable



# Vielen Dank!

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