

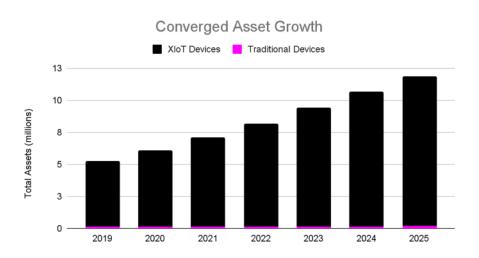
Wolfgang Schwed Crowdstrike Werner Schlatter Claroty

CROWDSTRIKE



The Growth of the XIoT

The rapid proliferation of cyber-physical systems that cannot easily be secured



Top Challenges

Rapid device expansion increases exposure

Diversity of devices leads to decreased visibility

Increased frequency and severity of attacks

Increased skills gap between IT and OT staff

Sources:

Gartner, Forecast: PCs, Worldwide, 2019-2025, 1Q21 Update Gartner, Forecast: Servers, All Countries, 2019-2025, 1Q21 Update Gartner, Forecast: Internet of Things, Endpoints and Communications, Worldwide, 2019-2029





eCRIME BREAKOUT TIME

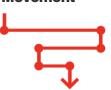
62'

Initial Access



>>>

Lateral Movement



Adversaries Increasing in Speed and Precision



Defenders must act quickly

To contain the threat and minimize cost and damage, defenders must respond within the breakout time



They weaponize YOUR tools and accounts

Adversaries use valid accounts and tools to move laterally, making it nearly impossible to detect abnormal activity and a potential breach

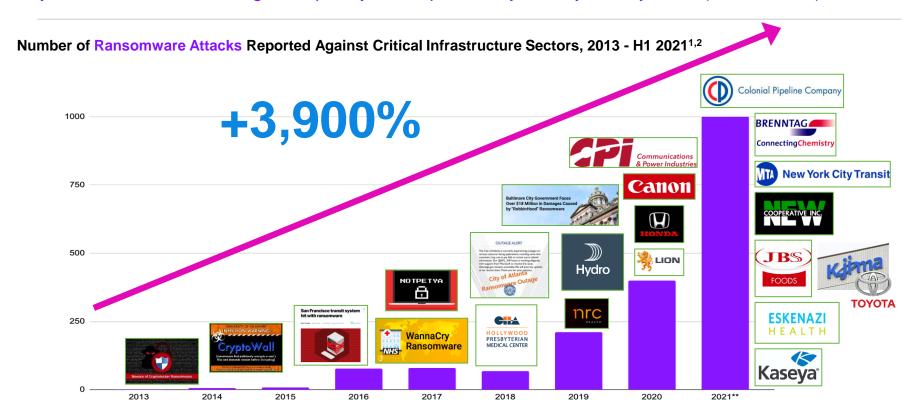


Fastest breakout time: 2 min, 7 sec

Nearly all security teams are not equipped to respond in less than 2 minutes

Digital Transformation Creates Digital Risk

Cyber attacks are increasing in frequency and impact on Cyber-Physical Systems (OT-IOT-IIOT)



¹ Predicts 2022: Cyber-Physical Systems Security — Critical Infrastructure Focus, Gartner, 2021

² Ransomware Volumes Hit Record Highs as 2021 Wears On, Threatpost, 2021



Modern IoT/OT Security Challenges



Targeted, sophisticated attacks

Highly targeted for ransomware and espionage



Operational complexity

Patching sometimes not possible, lack ability to be proactive



Visibility

Unclear boundaries and lack of visibility across IT/OT gap



Skills shortage

Lack of support and resources for OT/IoT integration/security



The Journey To Achieving Business Outcomes

The CPS Security Journey: As Told by Gartner¹

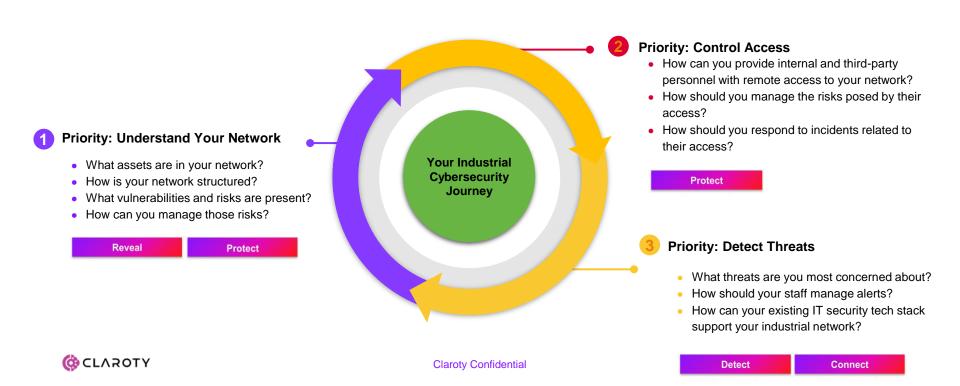




¹Source: Market Guide for Operational Technology Security, Gartner, 2021

Meeting Customers on their Industrial Cybersecurity Journey

Selecting the Right Onramp Based on Enterprise Maturity and Priorities



The Journey to Achieving Cyber Resilience

Our approach tailored to your priorities









ASSET DISCOVERY

Comprehensive enterprise-wide XIoT asset visibility and communication profiling

VULNERABILITY & RISK MANAGEMENT

Identify vulnerabilities in the operational network and prioritize risk remediation efforts to enable continuous security posture management and compliance

NETWORK PROTECTION

Network segmentation through tailored recommendations and access controls to enable a Zero Trust architecture in your operational environment

THREAT DETECTION

Detect threats and integrate with existing SOC solutions to mitigate cyber attacks before they can impact operations

CUSTOMER JOURNEY



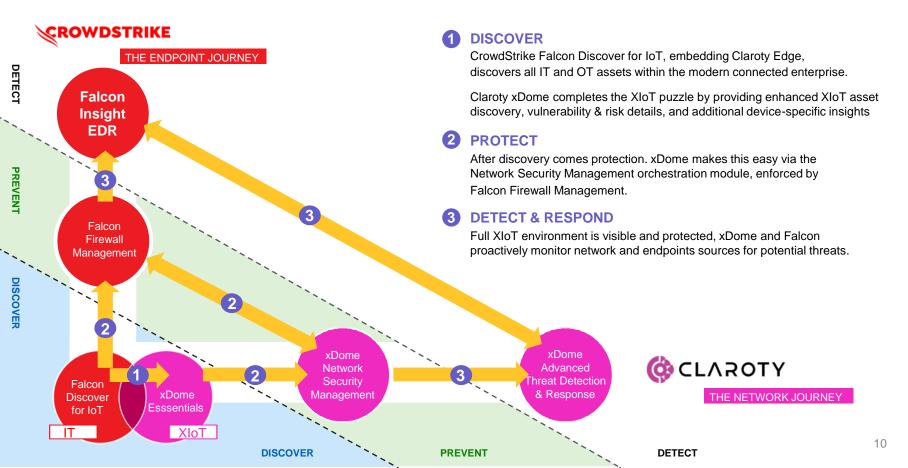
Claroty xDome

A modular portfolio for your cyber resilience journey

Vulnerability & Network Change **Threat Detection Asset Management Remote Access Risk Management Protection** Management **Asset Visibility** Flexible Deployment Role-specific UX **Integrated Ecosystem** À 9 న≡ Autonomous Things Sensors SCADA DCS Smart Grid Cloud Services Supply Chain Physical Intrusion Card Access Flevator Historian (((•)) 4 À Embedded Devices **IIoT Gateway** CNC Video Lighting & Energy BMS/BAS **HVAC** CAV **Operational Internet of Things Smart Buildings/Grids** Industrial Internet of **Industry 4.0** Technology (OT) (BMS) Things (IIoT) (loT)



The CrowdStrike-Claroty Customer Journey



Crowdstrike is uniquely positioned to solve the most pressing IoT/OT security challenges



Comprehensive, simplified visibility

Leave no endpoint unprotected

Accelerate OT Digital Transformation

