

A man with a short beard and short hair, wearing a blue long-sleeved sweater, is sitting and looking towards the camera. He is in a modern office environment. The background is blurred, showing office shelves and equipment. Overlaid on the image are various digital data visualizations, including wireframe cubes, lines, and dots, suggesting a high-tech or cybersecurity theme.

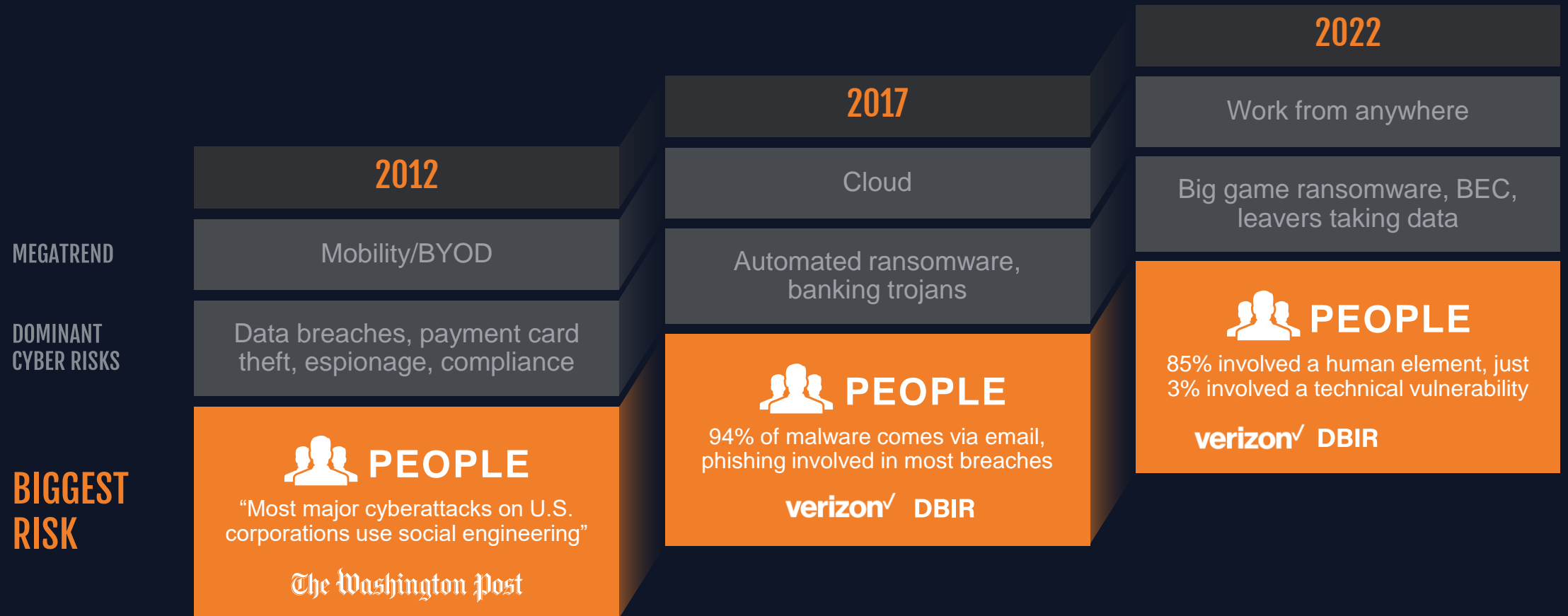
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Defend Data, Investigate Insiders

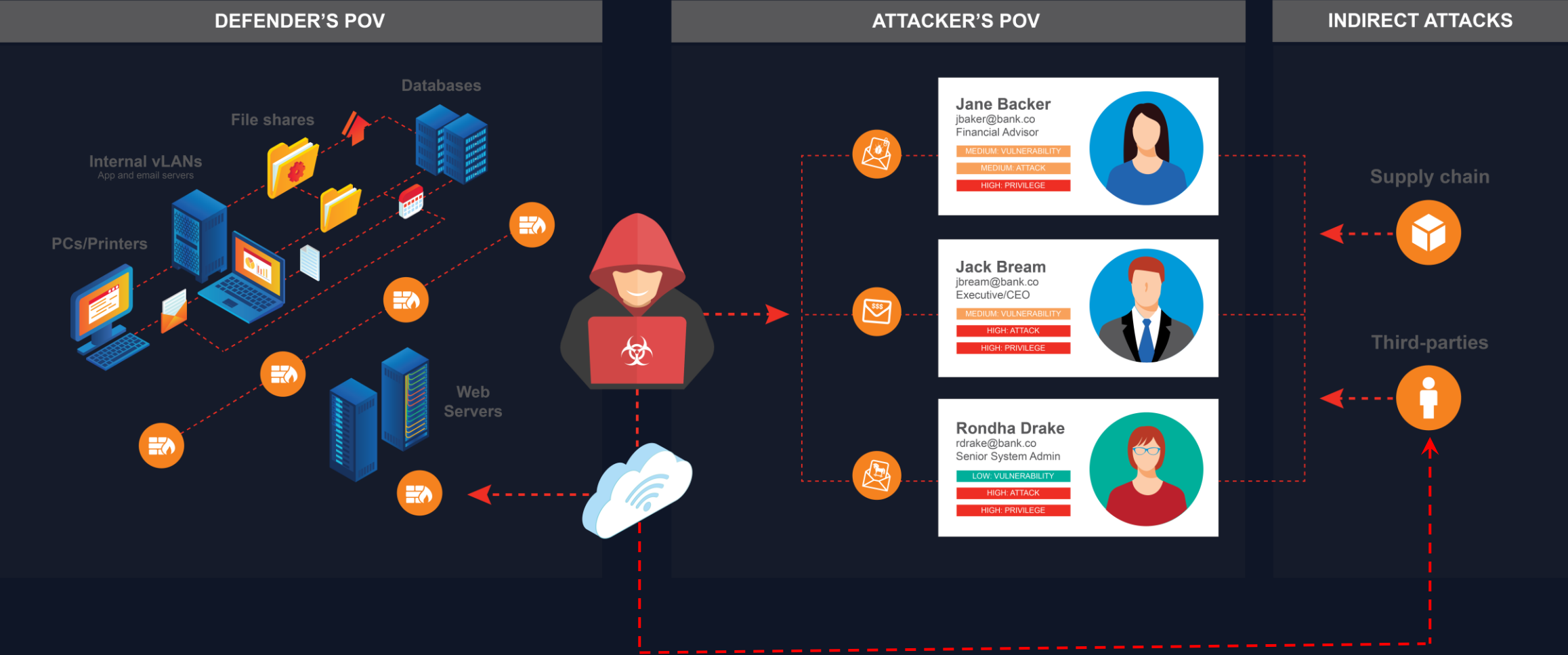
A People-Centric Approach to Information Security

Oktober 2022, Rudolf K. Jatschka

DESPITE ALL THE CHANGE, ONE CONSTANT IN CYBERSECURITY



ATTACKER HAVE CHANGED FOCUS – *HAVE WE?*



Our Mission: Protect People \ Defend Data



Protect People:

Email Security and Fraud Defense
Cloud Security
Security Awareness



Defend Data:

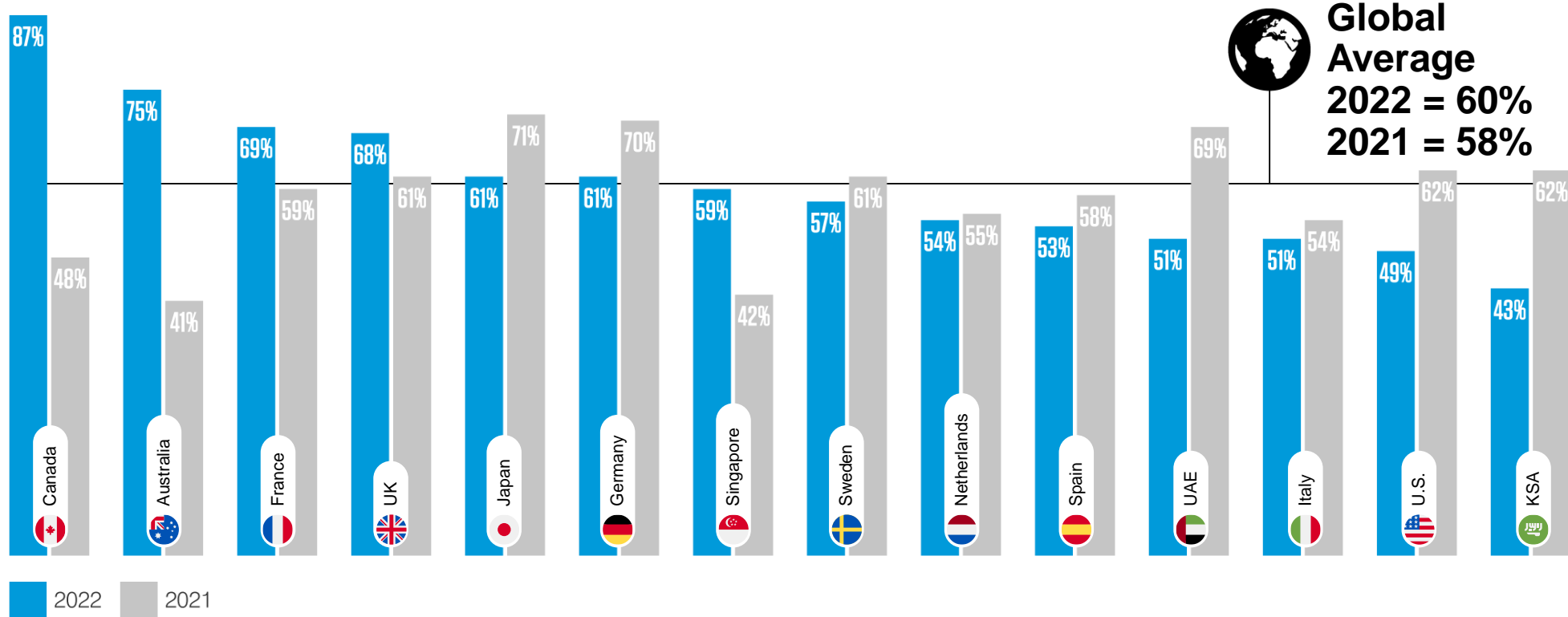
Data Loss Prevention
Insider Threat
Intelligent Compliance

Defending Data is a natural extension of our People-Centric Security approach

People As the New Perimeter

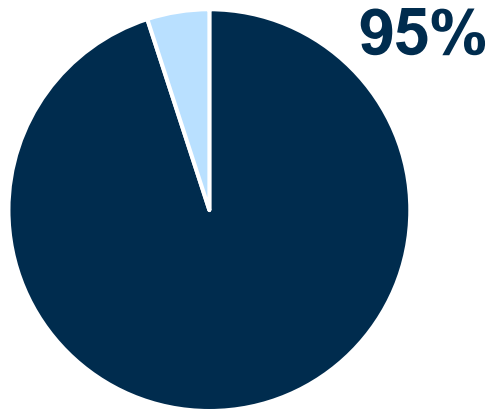
With two years of remote working under their belt, most CISOs believe that employees understand the role they play in protecting their organizations against cyber threats.

Percentage of CISOs who believe employees understand their role in protecting the organization against cyber threats

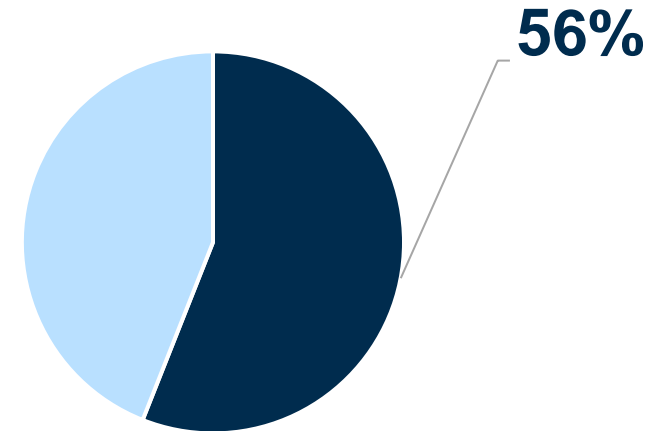


Human Factor: Perception vs. Reality Gap

The World Economic Forum reports that **95%** of cybersecurity issues are traced to human error...



...yet only **56%** of global CISOs consider their employees their biggest cyber vulnerability.



REPORT

2022 Voice of the CISO

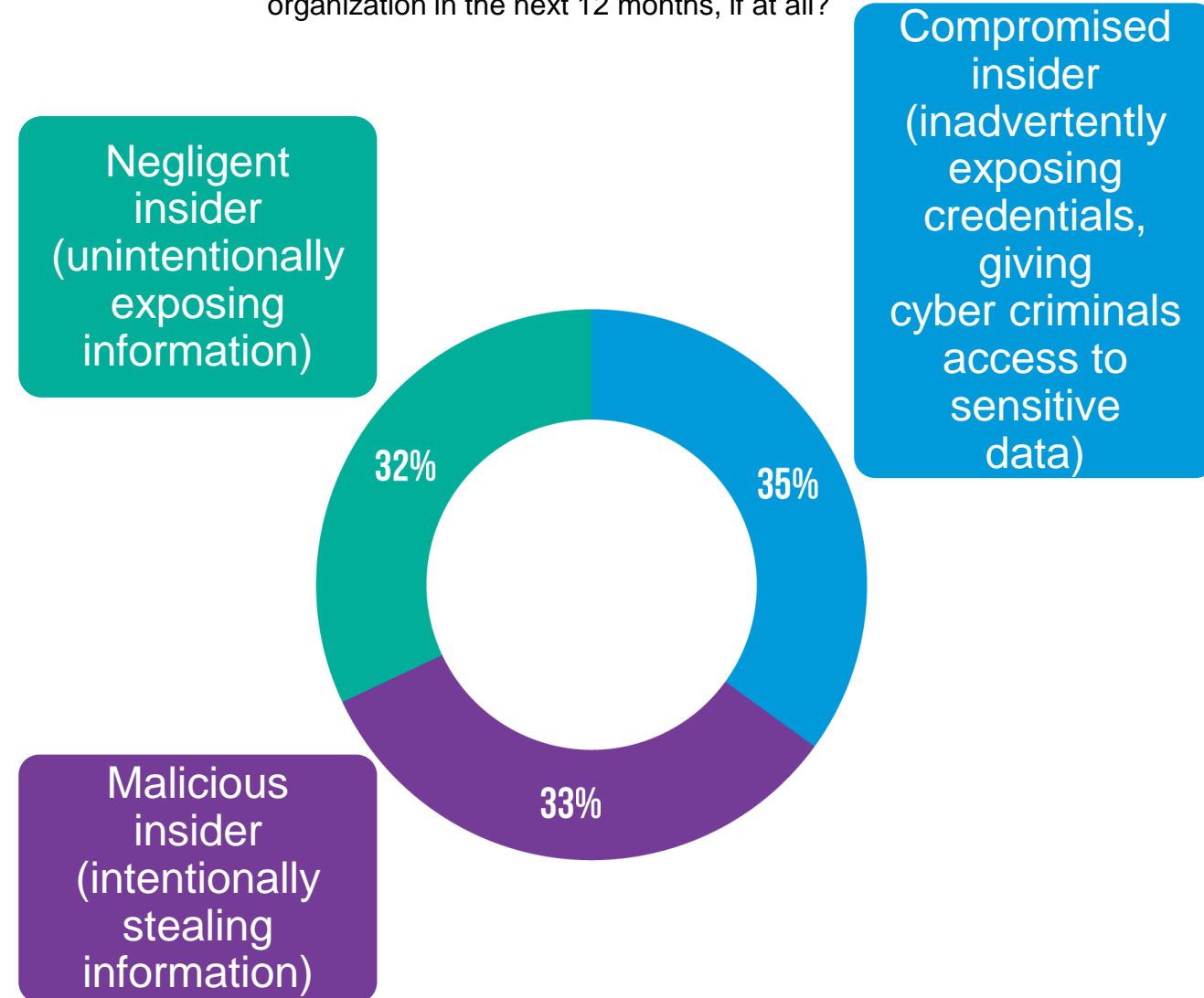
Data Doesn't Walk Away...

Employees leaving a job present another data protection problem for global CISOs.

Proofpoint research shows that **56% of insider threat incidents are driven by negligence** (Proofpoint “2022 State of the Phish” report).

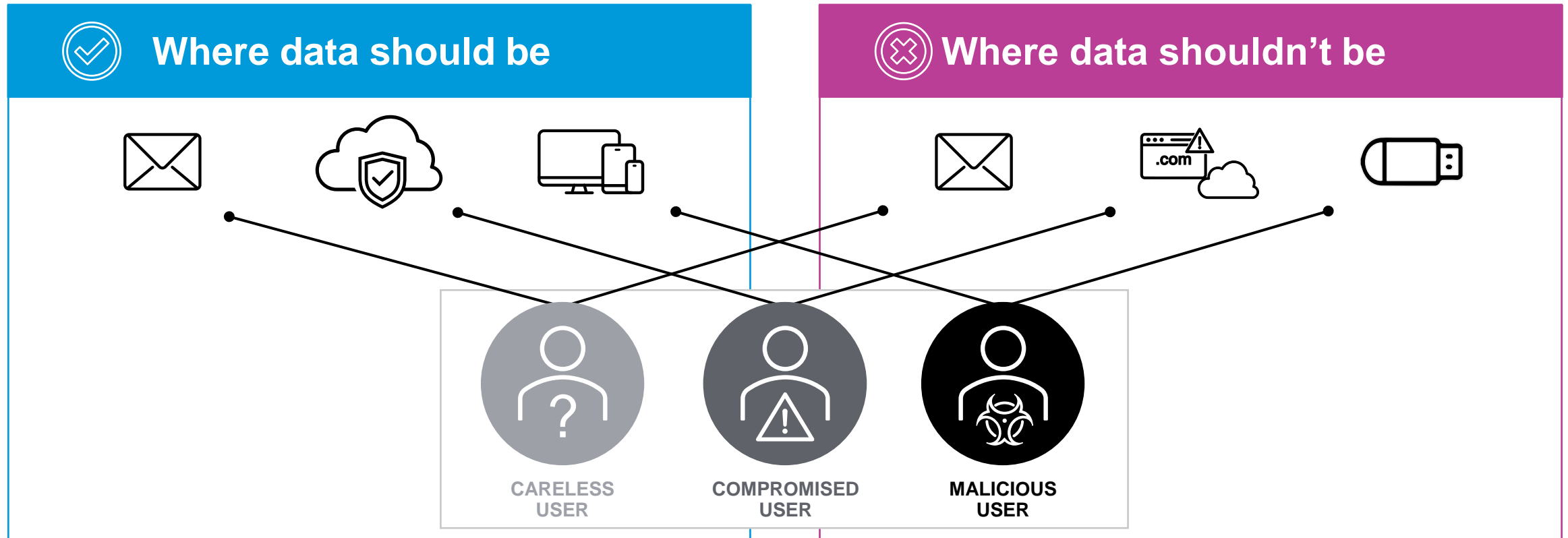
Even so, with more staff outside the office with greater autonomy over their security hygiene, **compromised, negligent and malicious insiders are of equal concern to global CISOs.**

Data loss: in what way do you think your employees are most likely to cause a data breach or exposure in your organization in the next 12 months, if at all?



Data Doesn't Lose Itself

There's Always a Person Behind a Loss



Data is lost due to **careless**, **compromised**, or **malicious** users.

What Is Needed In the New World to Understand People

The Old Information Protection World

Is there **sensitive** or **regulated** data?



The New Information Protection World

Is there unusual user **activity**, **intent**, and **access** context?

Is there linkage to **compromised** accounts, **phished** users, **malware**, **OAuth abuse**?

Meet Evan... **She Plans to Leave the Company**



- Has access to company intellectual property files
- Working remotely from home
- Going to a competitor
- Feels entitled to the intellectual property she creates

Evan has access to research data in cloud storage and decides to steal files



While working from home, downloads files to work laptop



Installs personal Google Drive on work laptop



Copies all work files to personal Google Drive



Proofpoint detects Insider Threat situation and alerts security team; triggers investigation



Evan returns fake dummy laptop to evade investigation



Security team has forensics from Proofpoint to create legal case



Meet Chandler... He Is Not Careful with Company Data



- Works from anywhere
- Uses the easiest tool for the job
- Careless with the sensitive data he accesses
- Has access to PII and PHI

Chandler emails
PII.xls through
corporate email



Proofpoint
quarantines the email
based on policy



He uploads it to
his company's
cloud share



Sets share
permission to
"Public Link"



Proofpoint detects broad sharing
on sensitive data; automates
downgrade of sharing scope;
alerts security team



He tries to send it
via personal email



Proofpoint blocks
the file upload due
to sensitive content



Meet Renda... **She Is Highly Targeted by Phishing Attacks**



- Remote worker, relies on cloud apps
- PII, SSNs, payroll data, intellectual property secrets
- Clicks links
- Identified as a Very Attacked Person (VAP)

Renda receives an email with a URL, which turns into a phishing page



She clicks the URL, gives her Microsoft 365 credentials



Proofpoint retracts the malicious email from her inbox



"Renda" logs into Microsoft 365



Proofpoint alerts the security team; [phished + suspicious login]



"Renda" attempts to download PII.xls from M365



Proofpoint alerts security team; blocks download for VAPs per policy

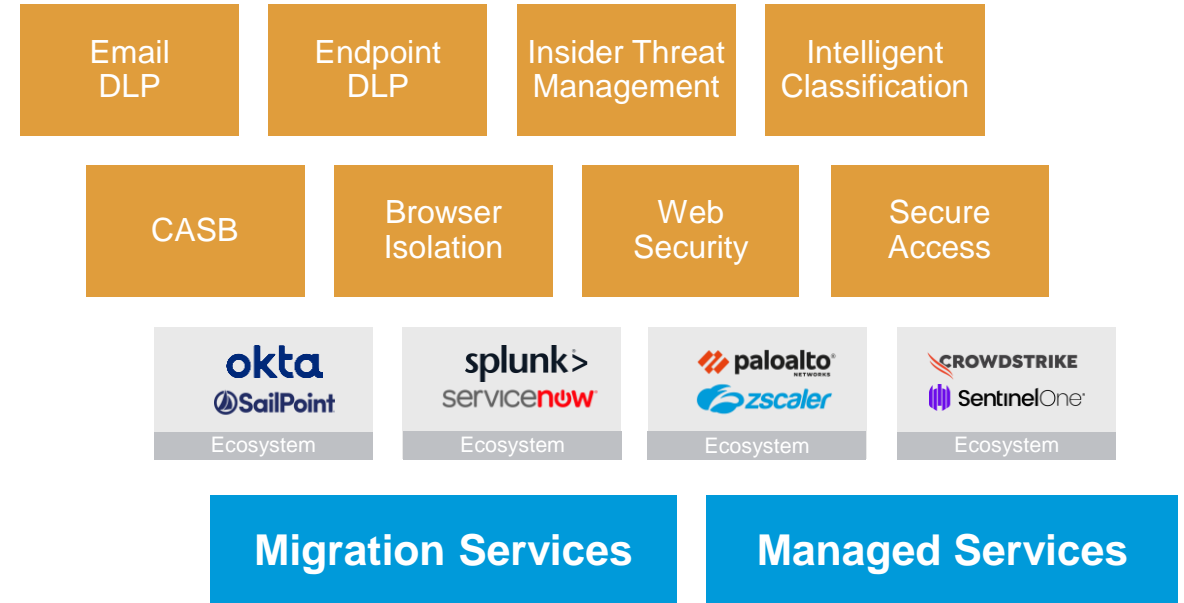


Proofpoint force password reset, revokes session



One Console, One Agent, One Cloud-Native Platform

Information and Cloud Security Platform



Alert Management and Investigations | Policy uniformity | Privacy controls | Reporting and Analytics



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