FERTINET

Absicherung Ihrer OT Umgebung unter Einhaltung der Compliance Anforderungen

Benefits of OT Modernization

Data-driven business decisions

Increased Efficiency

Optimizing the critical resources of people and processes to do more with less



Lower Operational Costs

Competitive advantage of nimbleness, profitability and scalability



Real-time Decision Insight

Instantaneous ability to alter operations, leverage data and enable Al





Securing Operational Technology Challenges











Most industrial control systems lack security by design and are sensitive to change



The attack surface for cyber-physical assets is expanding, dependence on air-gap protection is diminishing



Digital transformation (Industry 4.0) initiatives driving IT-OT network convergence



Increasing adoption of new technologies, such as 5G, IIoT, and Cloud



Remote access requirements for third-parties and employees causing additional risks



Asset owners' reliance on OEMs and SIs exposes critical systems to additional risks



Manufacturing Industry Threat Landscape



Global Threats
Detected

35.35bn



Exploit Techniques Detected

29.26bn



Malware Distribution
Detected

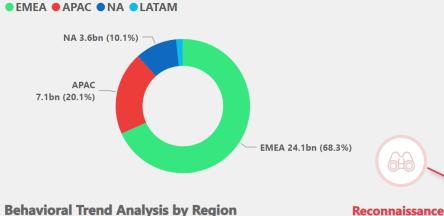
94.59M



Botnet Activity
Detected

116.15M

Malicious Activity Distribution by Region



Crime as a
Service
DarkWeb

Weaponization

Service DarkWeb

Exploitation

Installation

Cyber Kill Chain Model

DoublePulsar

2.34bn

IoT RCE

332.70M

4

Andromeda



XorDDOS

120.26M

Command &





Action on Objectives





Delivery







Denial of Service Detected





Ransomware
Detected
50.86K



Energy & Utilities Threat Landscape



Global Threats Detected

34.84bn



Exploit Techniques Detected

19.40bn



Malware Distribution Detected

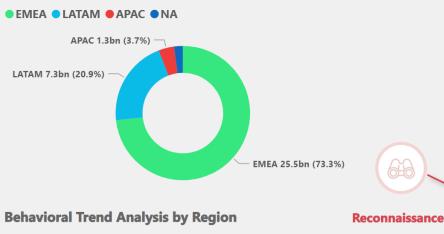
25.57M



Botnet Activity Detected

240.24M

Malicious Activity Distribution by Region





Weaponization



Exploitation

••

Cyber Kill Chain Model



Andromeda



IoT- MIRAI 1.32M

Command & Control





Action on Objectives







Delivery



Installation



Denial of Service Detected 1.70bn

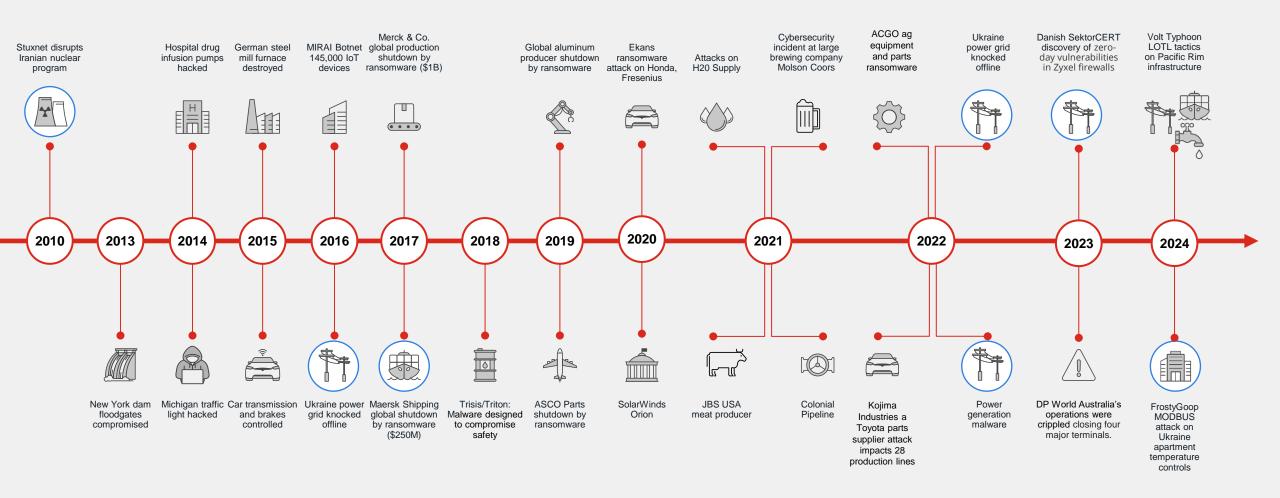


Ransomware Detected 288.41K



OT Infrastructure Attacks Are Getting Worse

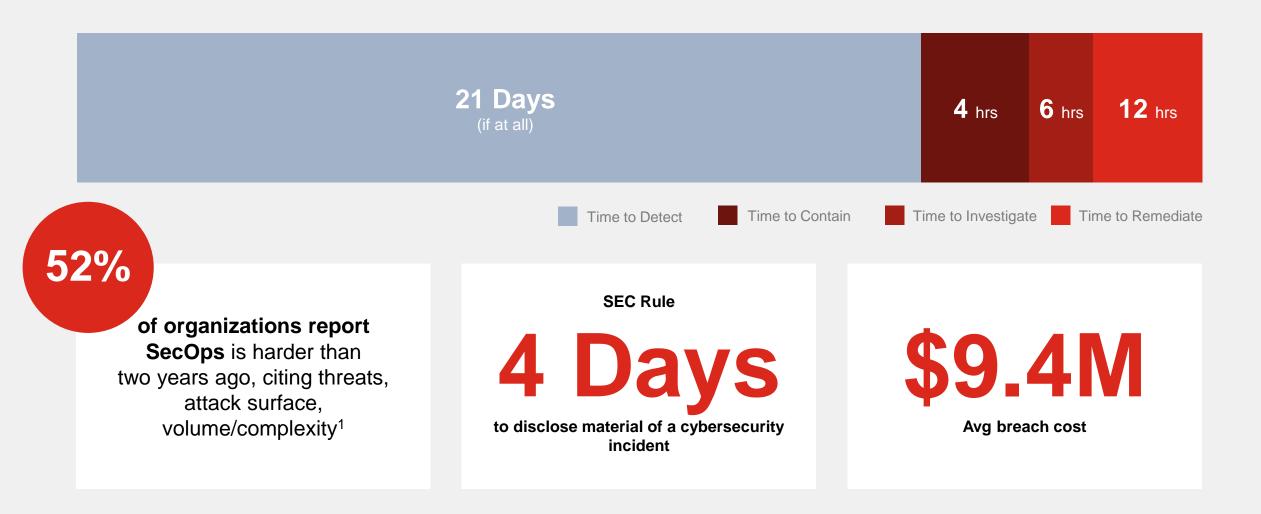
Attacks are increasing in frequency and impact





When Attackers Get in, They Stay Longer and Cost You More

Average time from detection to remediation



NIS2-EU Rechtsakte

NEU: Umsetzungsempfehlungen seitens der EU



EU's Cybersecurity Strategy: Scope der Workshops





^{*} Network and Information Security /// Act = unmittelbar rechtskräftig /// Directive = Umsetzung in jeweiliges nationales Gesetz notwendig



From NIS1 to NIS2: Changes in Terminology and Scoping

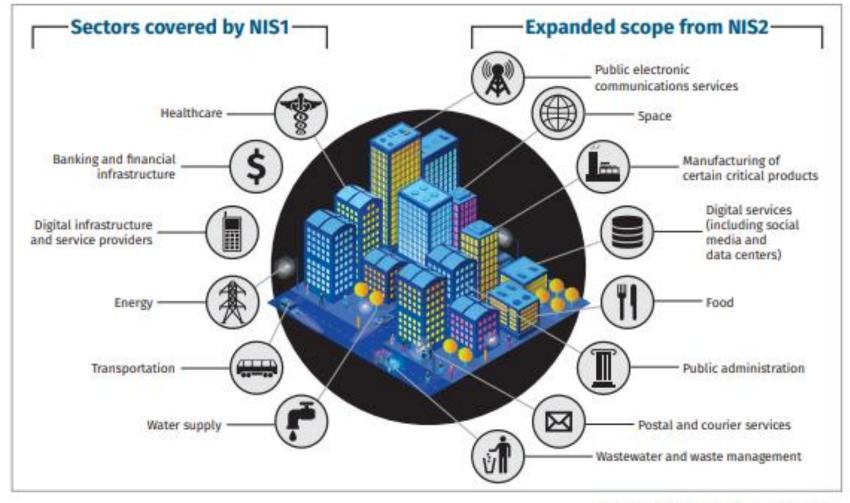


Figure 4. NIS2 In-Scope Sectors

Source: SANS NIS Implementation Guide

https://www.fortinet.com/content/dam/fortinet/assets/white-papers/wp-sans-enabling-nis-compliance-with-fortinet-ot.pdf



NIS 2.0 - 5 Pillars



Figure 12. Capabilities Within the NIS-D

Asset Management

Access Control

Network Segmentation

Logging & Monitoring

Risk Management

Source: SANS NIS Implementation Guide

https://www.fortinet.com/content/dam/fortinet/assets/white-papers/wp-sans-enabling-nis-compliance-with-fortinet-ot.pdf



Pflichten für Betreiber (abgeleitet aus NIS2-EU §21)



Organisatorische Maßnahmen



- Sicherheitsvorgaben
- Incident Management
- Business Continuity
- Sicherheit in der Lieferkette
- Sicherheit im Life-Cycle
- Bewertung der Wirksamkeit
- Schulungen
- Sicherheit des Personals

Technische Maßnahmen



- Kryptografie
- Zugriffskontrolle
- Asset Management
- Multi-Faktor-Authentifizierung & kontinuierliche Authentifizierung
- Gesicherte Kommunikation
- Gesicherte Notfallskommunikationssysteme



Wie erreiche ich Compliance?

Anwendung von Normen und Richtlinien, Stand der Technik



(Inter-) Nationale Normen & Guidelines







BDWE + OE + VSE Empfehlung für z.B. EVUs

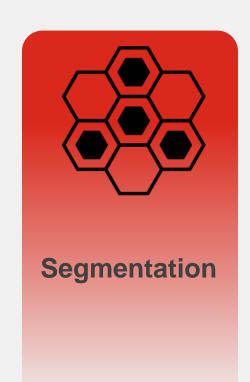
Anforderungen an Einzelkomponenten, als Teil von Systemen und Anwendungen, inkl. Prozesse



- Scope Erweiterung: neu sind Lieferanten und Hersteller
- aktualisierte Normenanforderungen: Basis ist nun ISO/IEC 27002:2022, neu IEC 62443, BSI TR-03183, NIST SP 800-190
- Dokumentationsanforderungen: über den gesamten Lebenszyklus von Design, Betrieb und Wartung (u.a. System-/ Netzarchitektur, Sicherheitspatches, SBOM, Log/Audit Meldungen, automatisiertes Auslesen von Geräte Parameter)
- Funktionstests: müssen nach einem Update automatisiert durchgeführt werden (Funktion ist vorzuhalten), bei kritischen Systemen ggf. durch ein zusätzliches, kundenspezifisches Testsystem
- Patch-Management: verpflichtend zu implementieren und während Betriebsphase durch ein Wartungsvertrag sicherzustellen
- Verschlüsselung: bei offensichtlichem Schutzbedarf per Default (z.B. Authentisierungsinformationen), nur anerkannte Verfahren aber Abweichungen mittels AG Freigabe möglich, Post-Quantum-Kryptographie beachten
- Neue, wesentliche Anforderungen:
 - Systeme zur Erkennung von Anomalien und Angriffen inkl. Dokumentation: Host & Netzwerk Monitoring, SIEM, Anomalieerkennung auf Basis von Baselining, Angriffserkennung auf Basis von IoCs, IPS nur nach Risikoanalyse (alles muss in die Zonenstruktur des AG)
 - Industrial IoT: Anbindung an OT über gesicherte Proxies, Krypto-Protokolle, Härtung der IoT-Komponenten, Update/Patch Management
 - Sicherheits- und Abnahmetests: erfolgen durch Auftragnehmer, Prüfkonfiguration muss von Auftraggeber kommen (abgestufte FAT/SAT)
 - Containervirtualisierung: getrennte Workspaces, Segmentierung / Separierung, Verwaltung, sichere Quellen inkl. Signaturen
 - granulare Zugriffskontrolle: Basissystem mit Admin & Bediener, Fernzugang mittels 2FA (AG kann fest vorgeben), 802.11X oder MAC
 - Cloud-Dienste: volle Kontrolle durch Betreiber, einschlägige Zertifikate und ggf. ergänzende Vereinbarungen



Recommended Best Practices for Technical Measures





Visibility & Compensating Controls



SOC & IR



Platform Approach



OT threat intelligence

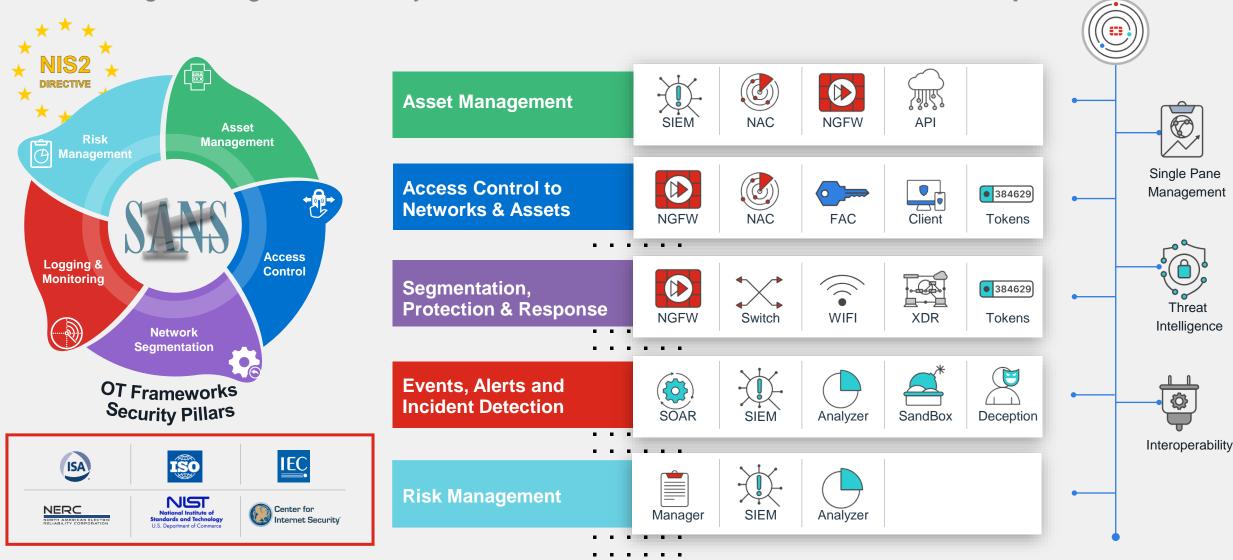


Safeguarding OT



A Technology Mapping for Compliance

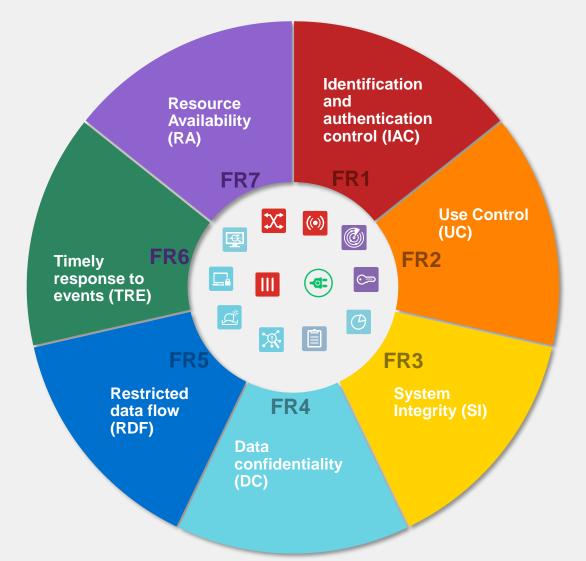
Promoting an Integrated Security Platform for Automation, Orchestration, and Compliance





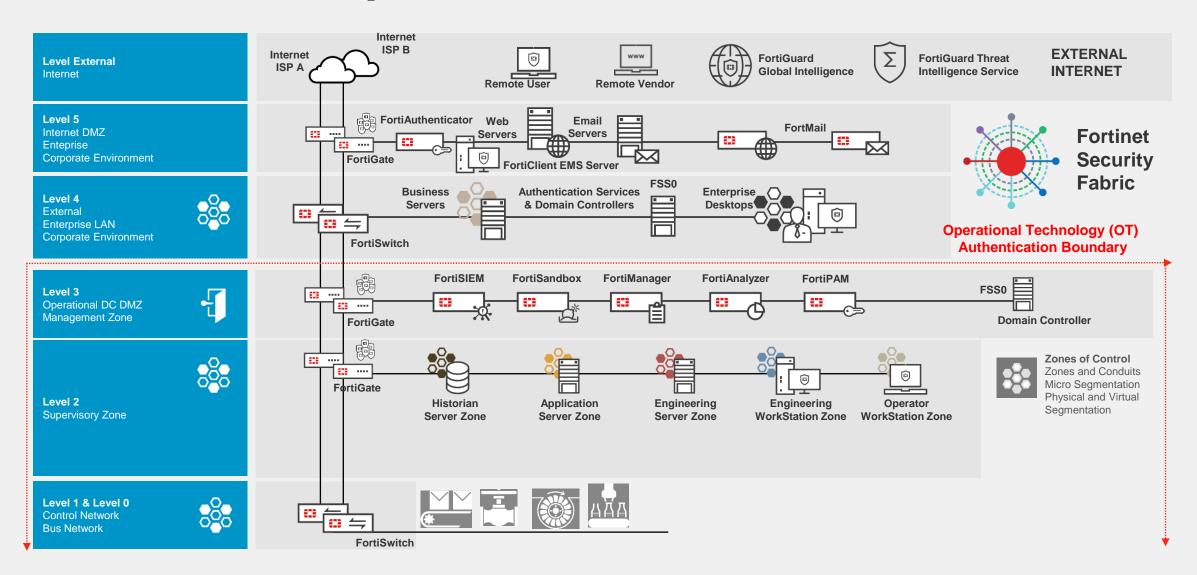
Fortinet Security Fabric and Compliance IEC 62443 Framework

Organizations can use IEC 62443 to strengthen their protection of ICS by using it as a framework to assess and mitigate ICS security vulnerabilities



- FortiGate, FortiWiFi/FortiAP, FortiNAC
 FortiAuthenticator, FortiToken, FortiClient,
 FortiEDR, FortiAnalyzer, FortiManager, FortiSIEM
- FortiGate, FortiWiFi/FortiAP, FortiNAC, FortiAuthenticator, FortiToken, FortiClient, FortiEDR, FortiAnalyzer, FortiManager, FortiSandbox, FortiSIEM
- FortiGate, FortiWiFi/FortiAP, FortiAuthenticator, FortiToken, FortiClient, FortiEDR, FortiAnalyzer, FortiManager, FortiSandobox, FortiSIEM, FortiTester, FortiResponder
- FortiGate, FortiSwitch, FortiAP, FortiEDR
- FortiGate, FortiSwitch, FortiNAC, FortiClient, FortiEDR, FortiAnalyzer
- FortiGate, FortiClient, FortiEDR, FortiAnalyzer, FortiSIEM, FortiManager
 - FortiGate, FortiClient, FortiEDR, FortiAnalyzer, FortiManager, Fabric-Ready Partner Solutions

IEC 62443 Compliant Solution Architecture





NIS2 Pflichten: Umsetzung durch FTNT & Partner

	Organisatorische Maßnahmen		echnische Maßnahmen
	FTNT Partner*	FortiGuard Services	Technical Products **
Sicherheitsvorgaben: Risikoanalyse	X		
Incident management	x	x	x
 Aufrechterhaltung des Betriebs 	X		
Sicherheit in der Lieferkette	X		
Maßnahmen im Lebenszyklus	X		
Bewertung der Wirksamkeit	x	x	X
Cyberhygiene und Schulungen	x		
Kryptografie			x
• Personal	x		
• Zugriffskontrolle	x		x
Asset Management	x		0
Multi-Faktor-/Kontinuierliche Authentifizierung			X
Gesicherte Kommunikation			X
Gesicherte Notfallkommunikationssysteme			x

^{*} PS - Professional Service der Fortinet

^{**} incl. FortiCare Services with Deployment & Operational Assistance (Advanced Services)

FTNT Portfolio: The Broadest Platform in Cybersecurity

SASE

CLOUD

FortiClient EPP Agent

AV. URL and Sand-box

Cloud-delivered Security

SaaS based DEM platform,

Hosted cloud-native firewall for

simplified cloud network security

Application-aware intelligence for

Machine-learning quickly inspects

Simplified, flexible licensing for

annual contracts, renewals.

upgrades, and co-terms

ΑV

Application Control

OT Security Services

traffic at layers 3, 4, and 7

distribution of application traffic

performance monitoring

Services Edge

FortiMonitor

FortiGate CNF

FortiADC

FortiPoints

Endpoint Protection Agent with



Secure Networking



NGFW with ASIC acceleration and industry leading Convergence



FortiAP

Protected Wi-Fi connectivity via Secure Networking convergence with FortiGate



FortiNAC

Visibility, access control and automated responses for all networked devices



FortiGate Cloud

SaaS platform offering zero-touch deployment, network management and security analytics



FortiAlOps

Al based insights for rapid analysis and remediation of network issues



FortiVoice

Unified communications with secure voice, chat. conferencing, and fax



FortiRecorder

Secure NVR with smart AI analysis and centralized visibility



FGaaS

Hardware as a service for FortiGate



FortiSwitch

Protected Ethernet connectivity via Secure Networking convergence with FortiGate



FortiManager

Centralized management of your Fortinet security infrastructure



FortiExtender

Extend scalable and resilient LTE and LAN connectivity



FortiEdge Cloud

Cloud management for standalone LAN, WLAN and 5G gateway equipment



FortiFone

Robust IP phones and softclient to stay connected from anywhere



FortiCamera

Physical security with intelligent motion detection in any light



FortiConverter

Secure and automated firewall migration from a broad spectrum of vendors



Unified SASE



FortiGate SD-WAN

Application-centric, scalable, and Secure SD-WAN with NGFW



FortiClient ZTA Agent

Remote access, application access, and risk reduction



FortiProxy Enforce internet compliance and

granular application control



FortiCASB

FortiGate VM

FortiWeb

FortiGSLB

Prevent misconfigurations of SaaS apps and meet compliance

NGFW w/ SOC acceleration and

industry-leading secure SD-WAN

Prevent web application attacks

Ensure business continuity during

consumption licensing for a broad

unexpected network downtime

Flexible daily usage-based

catalog of solution

Web Filtering

Attack Surface

Sandbox

against critical web assets



Security Operations

Security Fabric log management. monitoring and response



FortiSIEM

Enterprise-wide monitoring, threat detection, and response



FortiEDR/XDR

Automated endpoint protection and correlated incident response



FortiSOAR

Automated security operations. investigation, and response



FortiNDR

Al-driven analysis to detect and respond to threats



SOCaaS

Continuous security monitoring. incident triage, and escalation



IR Services

Rapid detection, containment, and recovery of cyberattacks



FortiDeceptor

Active deception platform for early in-network attack detection and response



FortiTrust Identity

Identity and Access Management as a Service (IDaaS)



FortiGuest Access management solution

for temporary access to guests and visitors



Secure code to cloud with a single, data-driven platform



FortiNextDLP Endpoint DLP and Insider

Risk management



Al-powered, protection against email-borne threats



FortiSandbox

Al-powered real-time protection against unknown and 0-day threats



FortiToken

Cloud/HW/Mobile MFA provide passwordless adaptive authentication



FortiAuthenticator

Centralized identity and access management solution



FortiGuard MDR Service

Managed threat detection, investigation, and response



FortiRecon

Proactive digital risk protection service and external/internal threat monitoring



FortiPAM

Privileged identity and access management, and session monitoring



FortiTester

Network performance testing and breach attack simulation (BAS)



FortiDevSec

Orchestrated and automated continuous application security testina



FortiDAST

Automated black-box dynamic application security testing



FortiScanner Cloud

Cyber Asset Attack Surface Management Service



FortiAl

Integrated GenAl Assist for SOC and NOC



OT Security Platform



OT Security Service

FortiGuard subscription for FortiGate NGFW enables protection against OTspecific threats



Ruggedized Products

Rugged NGFW, switch, AP, and 5G extenders provide secure connectivity in harsh outdoor environments



FortiSRA

Agentless secure remote access offers robust remote access control, management, session logging, monitoring, and recording



SecOps for OT

Advanced cybersecurity controls bring OT networks into the SOC and incident response plans



Open Ecosystem



Advanced tools for Fortinet community to develop custom



for automation and security Fabric API

Partner-developed integrations for end-to-end visibility and



DevOps Tools

Community-driven scripts automate network/security tasks



systems and orgs for sharing



Resources



selling models Free Training

Fortinet is committed to training over 1 million people by 2025



FortiOS

The Heart of the Fortinet Security Fabric



Highlighting our broad, integrated, and automated



Support and mitigation services



Fortinet Brochure

solutions, quarterly Free Assessment Perform an assessment in your

network to validate your existing







AI-Powered FortiGuard Security





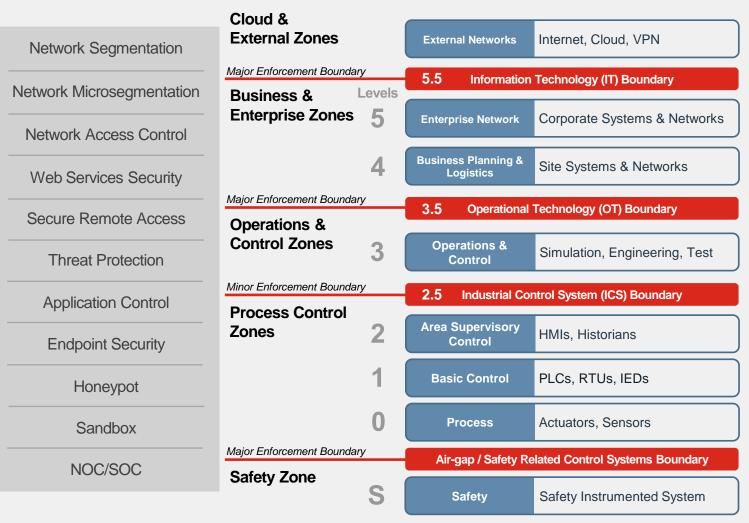


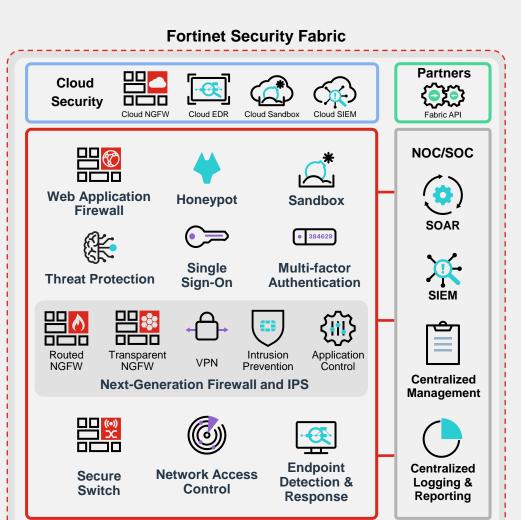






Fortinet Securing the IT & OT







Zones: Security Zones

IPS: Intrusion Prevention System

SIEM: Security Information and Event Management Fortinet Inc. All Rights Reserved.

SOAR: Security Orchestration, Automation and Response

Anforderungen an Risikomanagement, Melde-, Registrierungs-, Nachweis und Unterrichtungspflichten



NIS2UmsuCG: neu §30 (Scope: besonders wichtige Einrichtungen & wichtige Einrichtungen)

§ 30 BSIG: Risikomanagementmaßnahmen (an den Scope)

- (2) Maßnahmen nach Absatz 1 sollen den Stand der Technik einhalten, die einschlägigen europäischen und internationalen Normen berücksichtigen und müssen auf einem gefahrenübergreifenden Ansatz beruhen. Die Maßnahmen müssen zumindest Folgendes umfassen:
- 1. Konzepte in Bezug auf die Risikoanalyse und Sicherheit für Informationssysteme,
- 2. Bewältigung von Sicherheitsvorfällen,
- 3. Aufrechterhaltung des Betriebs, wie Backup-Management & Wiederherstellung nach einem Notfall, & Krisenmanagement,
- 4. Sicherheit der Lieferkette einschließlich sicherheitsbezogener Aspekte der Beziehungen zwischen den einzelnen Einrichtungen und ihren unmittelbaren Anbietern oder Diensteanbietern,
- 5. Sicherheitsmaßnahmen bei Erwerb, Entwicklung und Wartung von informationstechnischen Systemen, Komponenten und Prozessen, einschließlich Management und Offenlegung von Schwachstellen,
- 6. Konzepte und Verfahren zur Bewertung der Wirksamkeit von Risikomanagementmaßnahmen im Bereich der Cybersicherheit,
- 7. grundlegende Verfahren im Bereich der Cyberhygiene und Schulungen im Bereich der Cybersicherheit,
- 8. Konzepte und Verfahren für den Einsatz von Kryptografie und Verschlüsselung,
- 9. Sicherheit des Personals, Konzepte für die Zugriffskontrolle und Management von Anlagen,
- 10. Verwendung von Lösungen zur Multi-Faktor-Authentifizierung oder kontinuierlichen Authentifizierung, gesicherte Sprach-, Video- und Textkommunikation sowie gegebenenfalls gesicherte Notfallkommunikationssysteme innerhalb der Einrichtung.



Anforderungen an Risikomanagement, Melde-, Registrierungs-, Nachweis und Unterrichtungspflichten



NIS2UmsuCG: neu §30 (Scope: besonders wichtige & wichtige Einrichtungen)

§ 30 BSIG: Risikomanagementmaßnahmen (des Scopes)

(6) Besonders wichtige Einrichtungen und wichtige Einrichtung dürfen durch Rechtsverordnung nach § 56 Absatz 3 bestimmte IKT-Produkte, IKT-Dienste und IKT-Prozesse nur verwenden, wenn diese über eine Cybersicherheitszertifizierung gemäß europäischer Schemata nach Artikel 49 der Verordnung (EU) 2019/881 verfügen.

Certifications by Fortinet, via trust.fortinet.com

| Continue | C



Use Case Ia: NIS2-EU Durchführungsrechtsakt

The control of the co

Fokus des Use Cases "Network Segmentation (Chapter 6.8)"

<u>6.8.1.</u> The relevant entities shall segment systems into networks or zones in accordance with the results of the risk assessment referred to in Chapter 2.1. They shall segment their systems and networks from third parties' systems and networks.

<u>6.8.2.</u> For that purpose, the relevant entities shall:

- (a) consider the functional, logical and physical relationship, including location, between trustworthy systems and services;
- (b) grant access to a network or zone based on an assessment of its security requirements;
- (c) keep systems that are critical to the relevant entities operation or to safety in secured zones;
- (d) deploy a demilitarized zone within their communication networks to ensure secure communication originating from or destined to their networks;
- (e) restrict access and communications between and within zones to those necessary for the operation of the relevant entities or for safety;
- (f) separate the dedicated network for administration of network and information systems from the relevant entities operational network;
- (g) segregate network administration channels from other network traffic;
- (h) separate the production systems for the relevant entities' services from systems used in development & testing, including backups.

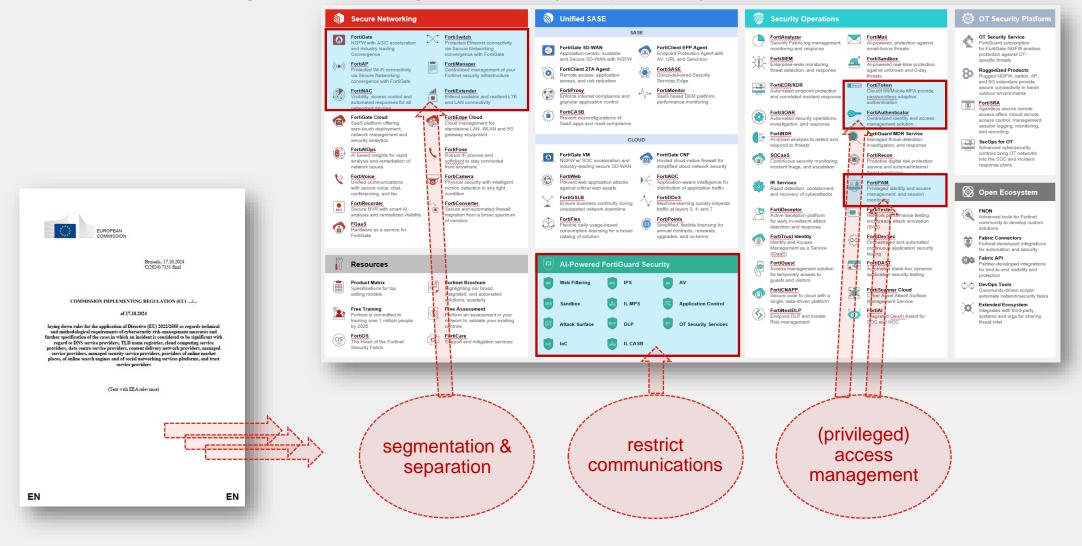
<u>6.8.3.</u> ...



Use Case Ia: NIS2-EU Durchführungsrechtsakt



Schritte: Umsetzung "Network Segmentation (Chapter 6.8)"

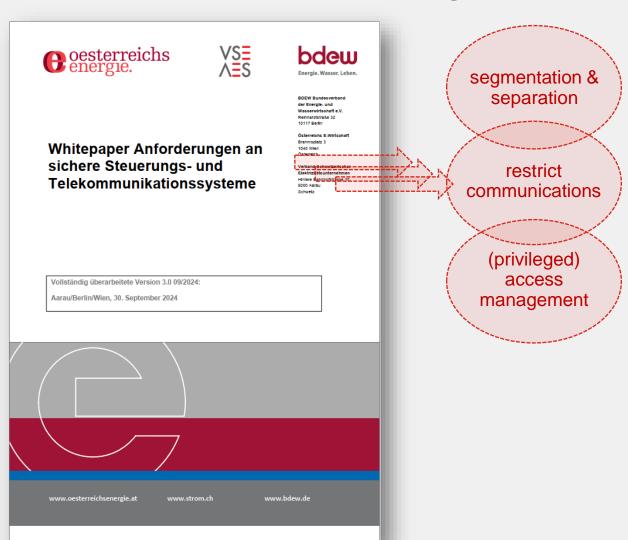




Use Case Ic: Whitepaper BDWE + OE + VSE

Schritte: IT/OT Sicherheitsanforderungen für Prozesssteuerungen in der Energieversorgung

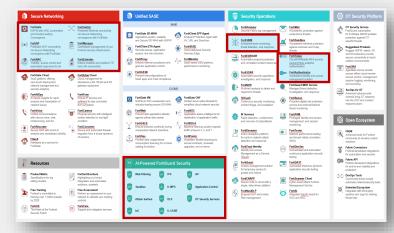




Ausgewählte Sicherheitsanforderungen:

- Definition einer Zonenstruktur durch AG mittels Segmentierung durch Firewalls
- Anbindung von IoT mittels Proxies
- Host & Netzwerk Monitoring mit freigegebenen Tools (Kompatibilitätsmatrix z.B. Siemens)
- Einsatz eines SIEM (Nutzung von Indicators of Compromise - IoC)
- granulare Zugriffskontrolle (2FA, IEEE 802.X oder MAC)







Use Case IIa: NIS2-EU Durchführungsrechtsakt

Total Control Control

Produktauswahl bzgl. Umsetzung "Monitoring & Logging" (Chapter 3)

3.1. Incident handling policy

3.2. Monitoring and logging

- 3.2.1. The relevant entities shall lay down procedures and use tools to monitor and log activities on their network and information systems to detect events that could be considered as incidents and respond accordingly to mitigate the impact.
- 3.2.2. To the extent feasible, monitoring shall be automated and carried out either continuously or in periodic intervals, subject to business capabilities. The relevant entities shall implement their monitoring activities in a way which minimizes false positives and false negatives.
- 3.2.3. Based on the procedures referred to in point 3.2.1., the relevant entities shall maintain, document, and review logs. The relevant entities shall establish a list of assets to be subject to logging based on the results of the risk assessment carried out pursuant to point 2.1. Where appropriate, logs shall include: ...
- 3.2.4. The logs shall be regularly reviewed for any unusual or unwanted trends. Where appropriate, the relevant entities shall lay down appropriate values for alarm thresholds. If the laid down values for alarm threshold are exceeded, an alarm shall be triggered, where appropriate, automatically. The relevant entities shall ensure that, in case of an alarm, a qualified and appropriate response is initiated in a timely manner.
- 3.2.5. The relevant entities shall maintain and back up logs for a predefined period and shall protect them from unauthorized access or changes.
- 3.2.6. To the extent feasible, the relevant entities shall ensure that all systems have synchronized time sources to be able to correlate logs between systems for event assessment. The relevant entities shall establish and keep a list of all assets that are being logged and ensure that monitoring and logging systems are redundant. The availability of the monitoring and logging systems shall be monitored independent of the systems they are monitoring.
- 3.2.7. The procedures as well as the list of assets that are being logged shall be reviewed and, where appropriate, updated at regular intervals and after significant incidents.
- 3.3. Event reporting
- 3.4. Event assessment and classification
- 3.5. Incident response
- 3.6. Post-incident reviews



Use Case IIa: NIS2-EU Durchführungsrechtsakt

Townson

The Color

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Produktauswahl bzgl. Umsetzung "Incident Response" (Chapter 3)

- 3.1. Incident handling policy
- 3.2. Monitoring and logging
- 3.3. Event reporting
- 3.4. Event assessment and classification
- 3.5. Incident response
- 3.5.1. The relevant entities shall respond to incidents in accordance with documented procedures and in a timely manner.
- 3.5.2. The incident response procedures shall include the following stages:
 - (a) incident containment, to prevent the consequences of the incident from spreading;
 - (b) eradication, to prevent the incident from continuing or reappearing,
 - (c) recovery from the incident, where necessary.
- 3.5.3. The relevant entities shall establish communication plans and procedures:
 - (a) with the CSIRTs or, where applicable, the competent authorities, related to incident notification;
 - (b) for communication among staff members of the relevant entity, and ... with relevant stakeholders external to the relevant entity.
- 3.5.4. The relevant entities shall log incident response activities in accordance with the procedures referred to in point 3.2.1., and record evidence.
- 3.5.5. The relevant entities shall test at planned intervals their incident response procedures.

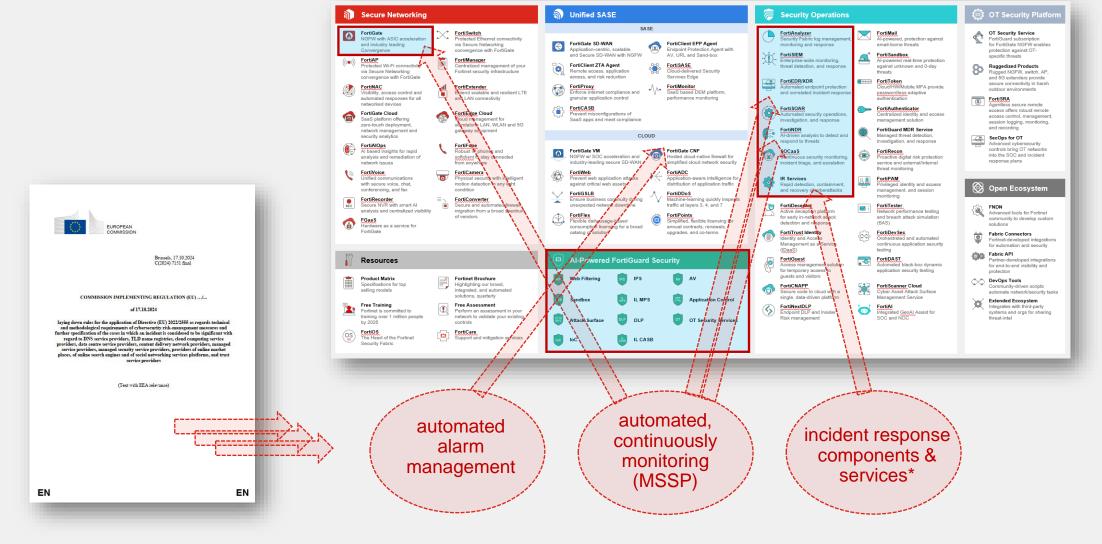
3.6. Post-incident reviews



Use Case II: NIS2-EU Durchführungsrechtsakt



Produktauswahl bzgl. Umsetzung "Incident handling (Chapter 3)"







A leader in the KuppingerCole 2023 SOAR Leadership Compass







Connect anything – automate everything

500+ integrations, 800+ playbooks for SOC/NOC/OT

Security incident management

Automated features from investigation through response

Threat Intelligence management

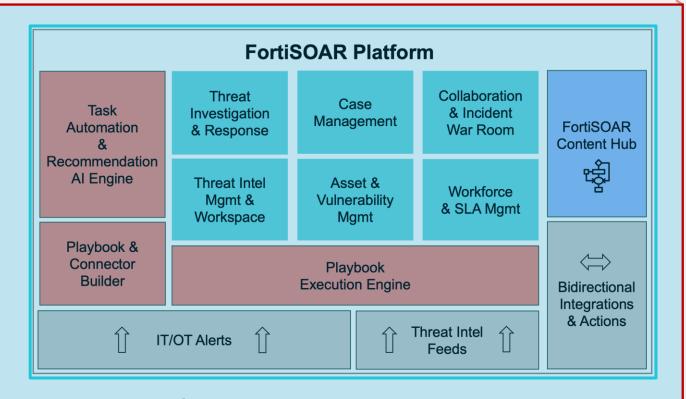
Powered by FortiGuard Labs and any source

Automated & intelligent analyst support

Al Assistant and Recommendation Engine drive results

No/low-code playbook creation

Patented development modes for any user & workflow

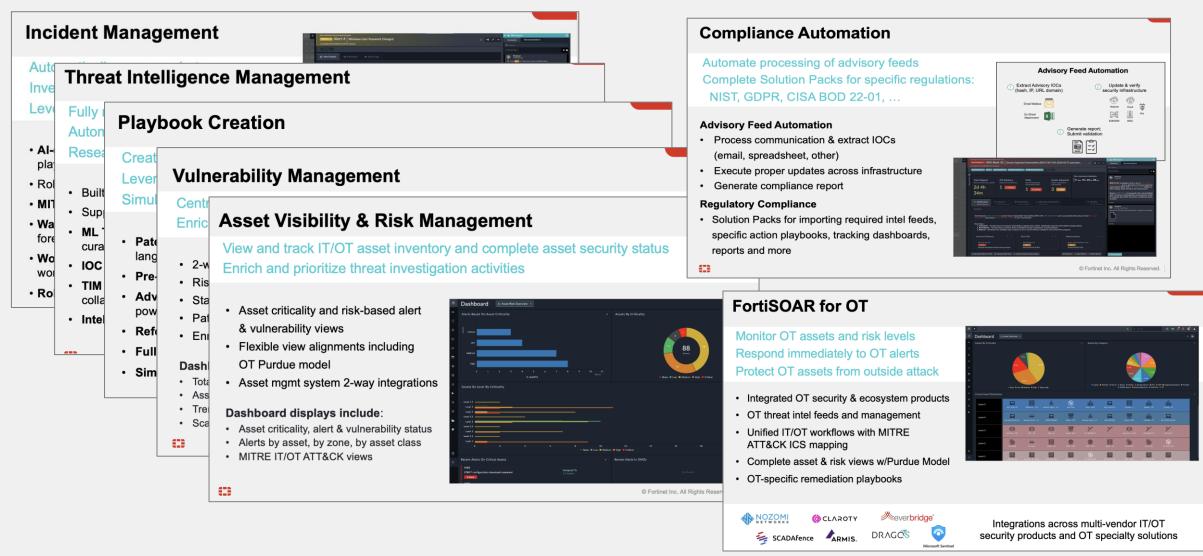


Centralize, automate, and optimize SOC, NOC, enterprise/MSSP operations



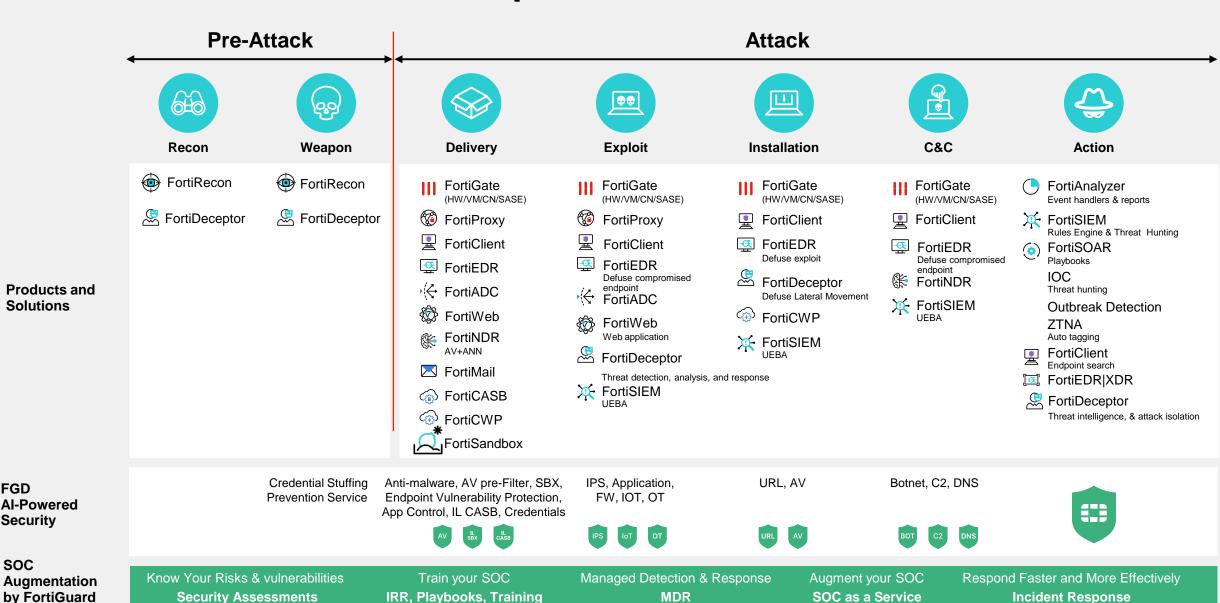
Al-based SOAR features

Generative AI assistant for investigation, response, playbook building, and more





How to Break the Attack Sequence





FGD

Al-Powered

Security

SOC

Solutions

Convergence of Networking & Security Delivers Total Protection

Evolving Enterprise

Complexity

Managing multiple vendors & configurations with complicated integrations.

Inconsistent Security

With separate tools, monitoring, logging, and threat detection are disjointed.

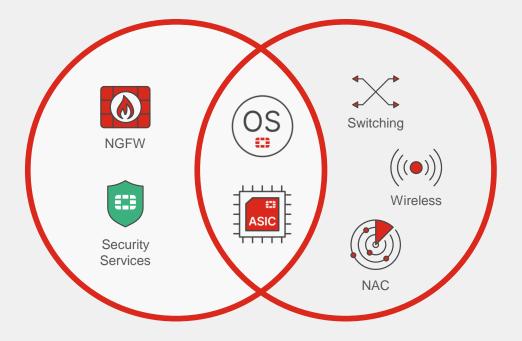
High TCO

Multiple vendors with separate licenses, hardware, and support costs.

Lack of User Experience

Network performance is degraded as security features are added.

Convergence



High ROI & Low TCO



Consolidate

Single OS eliminate silo products and complexity

Integrated

Al-powered Consistent security across all edges

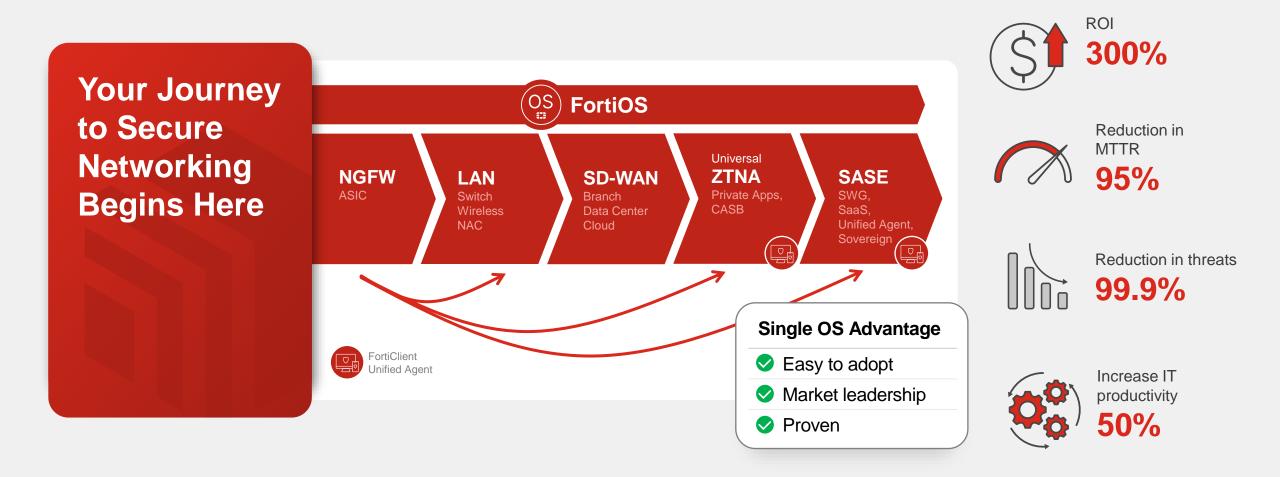
Automation

Faster time to prevention and efficient operations



The Fortinet Journey: A Seamless Security Evolution

With FortiGate NGFW, customers gain industry-leading protection and can seamlessly activate SD-WAN for optimized performance and extend to SASE for secure remote access.

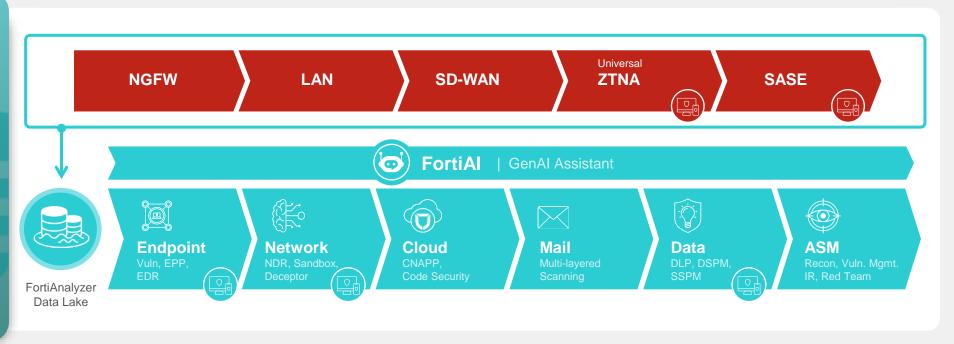




Transforming SOC Capabilities for Al-Driven Cyber Defense

Centralizing security and networking data to enhance visibility, orchestration, and automation

Transform
Insights into
Outcomes with
the Fortinet
Security
Fabric

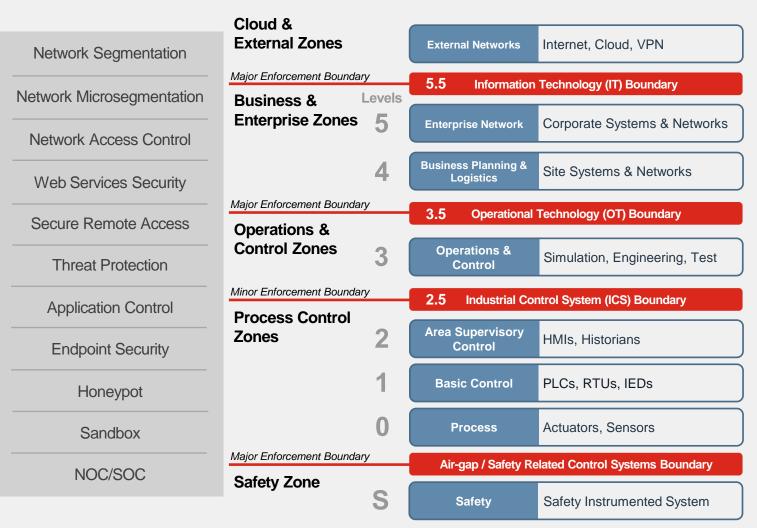


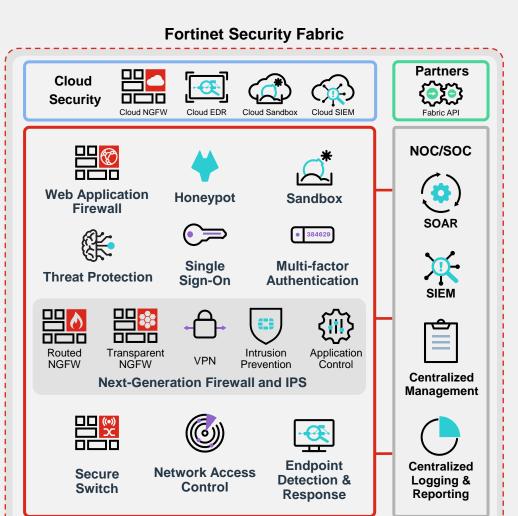
Speed the time to fully investigate and remediate incidents from 18.5 hours to an average of 10 minutes.





Fortinet Securing the IT & OT







Zones: Security Zones

IPS: Intrusion Prevention System

SIEM: Security Information and Event Management Fortinet Inc. All Rights Reserved.

SOAR: Security Orchestration, Automation and Response

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